



POLY DEVICE MANAGEMENT SERVICES



[PDMS-SP Demo on Youtube](#)

PDMS-SP


WHAT IS IT?

Poly CLOUD SOFTWARE that:

1. Provides access through the firewall
2. Key metrics on the EU LAN & PHONE MOS
3. Testing Tools

WHAT'S THE COST?

FREE TO POLY PARTNERS



Why is their call quality so dang bad?

...can't be sure, but I bet it's their crappy LAN.



Service providers!

ALWAYS blaming it on my LAN.

**Now Showing at a
NOC Near You**



**SHOW ME
THE
#\$^%!^&
PCAP!!!!**

FREE CLOUD TOOLS

POLY DEVICE MANAGEMENT SERVICE FOR SERVICE PROVIDERS

**Centrally manage and troubleshoot your
Poly voice devices securely from the cloud**

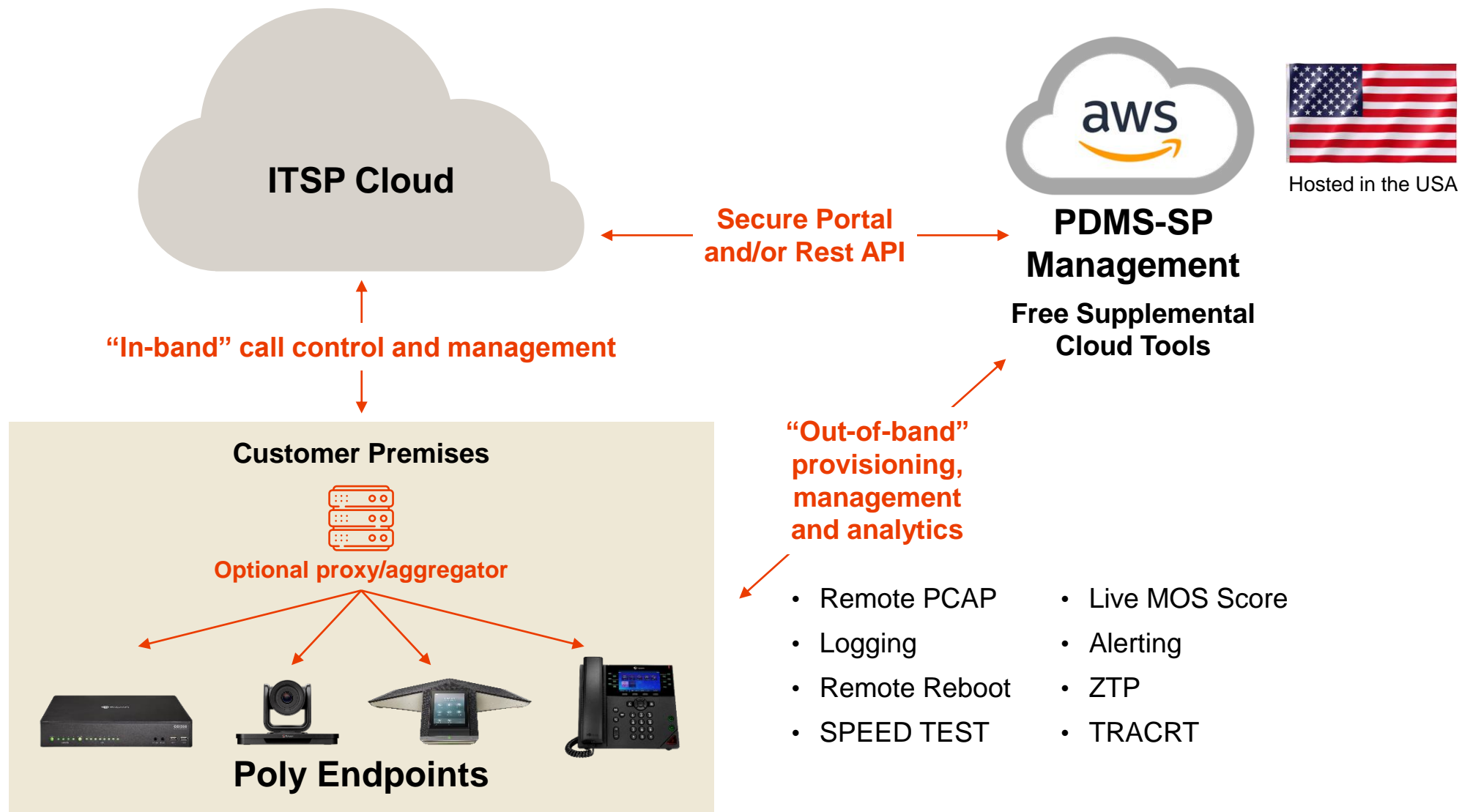
- ✓ **Remote PCAP**
- ✓ **Call analytics**
- ✓ **Remote reboot**
- ✓ **Live config updates**
- ✓ **Syslog levels & Access**
- ✓ **API access**
- ✓ **ZTP: Zero Touch Provisioning**
- ✓ **Much more**

You Had Me at Remote PCAP!

CLOUD UC DEPLOYMENT



CLOUD UC DEPLOYMENT WITH PDMS-SP



CURRENT PDMS-SP SUPPORTED DEVICES



ALL VVX PHONES

On both UCS and Obi-Edition software



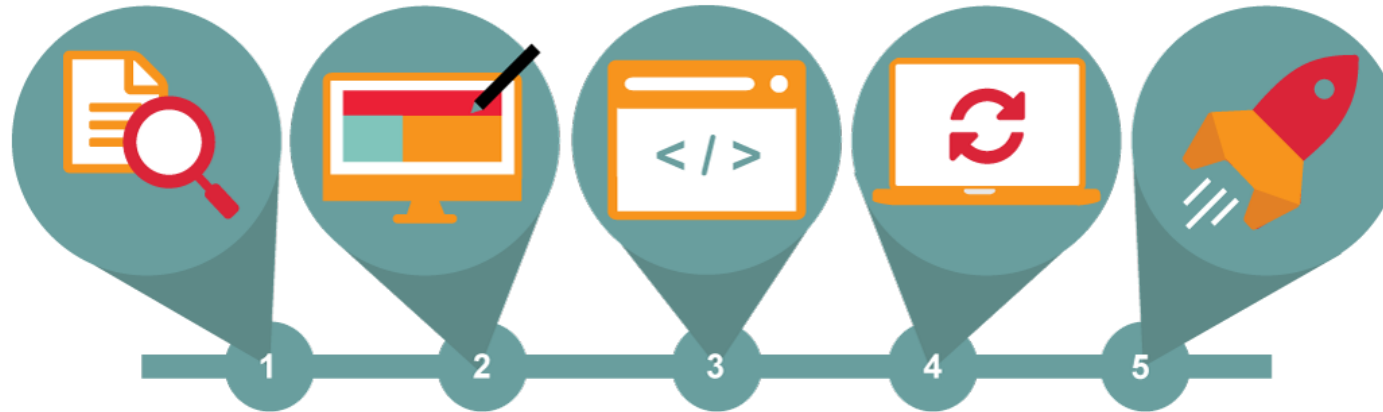
OBI VOICE ADAPTERS



TRIO CONFERENCE PHONES

UCS Software Version 5.8 or higher and on all Obi devices (any load)

GETTING STARTED PDMS-SP



Become a Partner

- <https://partners.poly.com/>
- Click APPLY TODAY
- Fill in/Submit Application
- In 2 days accept T's&C's
- Connect with your Poly rep

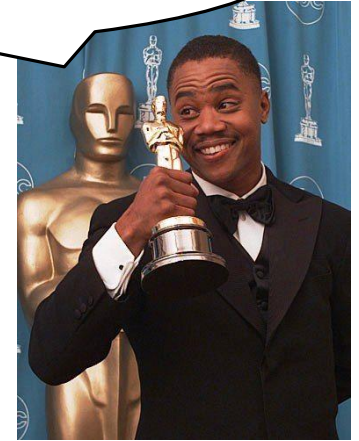
Request PDMS-SP

- Email Obi.SP.Support@poly.com requesting ITSP Portal Access

Add Devices

- In PDMS-SP, click “Service API”
- Under “Service Info” find your “Onboarding Service Tag”
- Add XML script to the phone(s) you want to connect

I want to thank Poly for
showin' me the PCAP!



PDMS-SP XML CODE



```
<CONFIG>  
<OBiTALK  
device.set="1"  
diags.pcap.enabled="1"  
device.da.enabled="1"  
device.da.enabled.set="1"  
feature.obitalk.enabled="1"  
obitalk.accountCode="xxxxxxx-.xxxxxxx."  
/>  
</CONFIG>
```


MEET

THE POLY ITSP BIZ DEV TEAM



ITSP BIZ DEV TEAM - USA



Shawn Puddester,
**VP Global ITSP
Sales**



Darren Knapp,
**Director, Global
ITSP Sales**



WESTERN REGION
Mikeal Rios,
Sales Manager
Mikeal.Rios@poly.com
(512) 681-4214



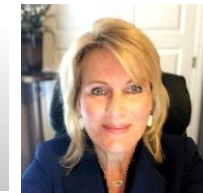
NORTH EAST REGION
Veronica Moriarty, Sales Manager
Veronica.Moriarty@poly.com
(978) 292-5010



KEY DEV ACCOUNTS
Anne Meidlinger
Anne.Meidlinger@poly.com
(831) 420-3030



CENTRAL REGION
Karissa Hulsey,
Sales Manager
Karissa.Hulsey@poly.com
(512) 681-4085

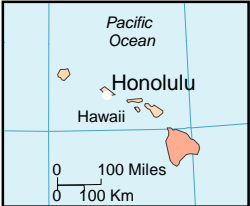
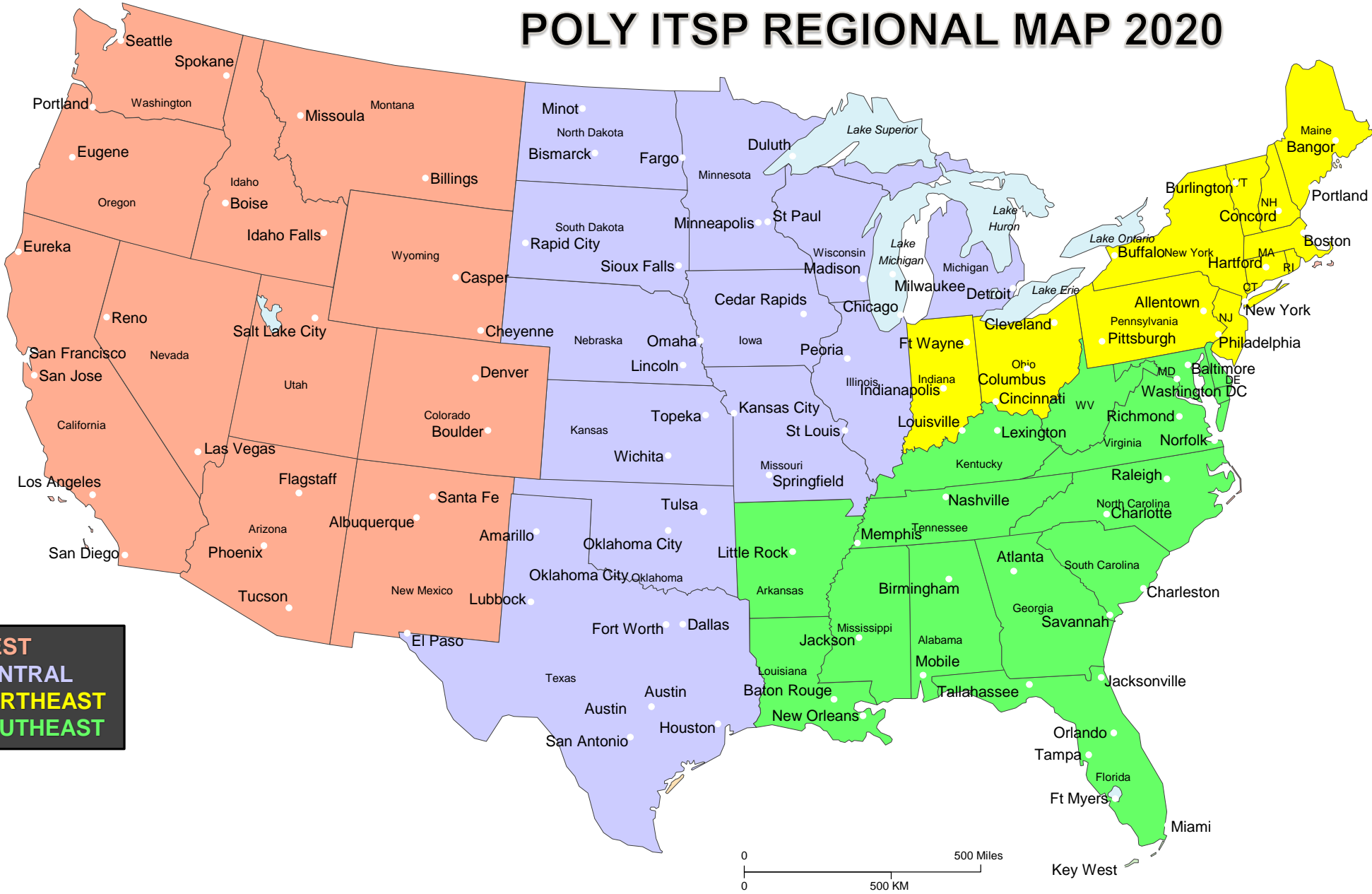


SOUTH EAST REGION
Lee Marlow, Sales Manager
Lee.Marlow@poly.com
(512) 681-4161



SOLUTIONS ARCHITECT
Skip Maryland
Skip.Maryland@poly.com
(404) 953-5873

POLY ITSP REGIONAL MAP 2020



W	MIKEAL R.	WEST
C	KARISSA H.	CENTRAL
NE	VERONICA M.	NORTHEAST
SE	LEE M.	SOUTHEAST

